



We *save you money* by eliminating over-engineering and *unlock value* by delivering construction services differently.



It takes years of experience, a depth of industry knowledge and a consultative approach to become a trusted partner. Mark brings this, and delivers with outstanding business acumen. Mark is an asset to have on the team.

Alex Fernando, Executive General Manager
DEKRA Oceania and South Africa

PROJECTS

- Cross River Rail Tunnels, Stations & Dev. PPP (\$5.4B)
- Melbourne Metro Rail Tunnel & Stations PPP (\$6B)
- Stockyard Hill 530MW Wind Farm BOP (\$250M)
- Victoria Police HQ Commercial D&C (\$400M)
- Yaloak South 28MW Wind Farm BOP (\$18M)
- Ritz-Carlton Hotel Perth D&C (\$400M)
- Chadstone Redevelopment Stage 38&40 D&C (\$400M)
- Nyngan 102MW PV Solar Farm BOP (\$45M)
- Sunraysia CPV Solar Alliance (\$12M)
- Parkville Neuroscience D&C (\$100M)
- Southern Cross Commercial Dev. D&C (\$455M)
- Corner Bourke & William St. Commercial D&C (\$330M)
- Sylvia Park Shopping Centre (NZ) D&C (\$110M)
- Casey Hospital PPP (\$78M)
- Federation Square CM (\$400M)
- Citylink Tunnel PPP (\$2B)

CLIENTS



THE OPPORTUNITY

Productivity gains and *cost savings* throughout the project life cycle

Would a 20% reduction in costs or a 25% increase in productivity increase your ability to secure and deliver projects successfully? If the answer is yes, read on...

Industry research suggests that \$1.6 trillion of additional value added could be created through higher productivity and implementation of best practises in the global construction sector. Accessing that value is where ATEC Solutions comes in. By focusing on five important areas, we can help you win more work and deliver it successfully:

- Rethink design and engineering
- Improve procurement and supply chain management
- Explore alternative contracting models
- Optimise onsite execution
- Infuse technology and innovation.

OUR APPROACH

'Get inside' and *solve complex problems*

Understanding and managing risk is essential throughout all stages of the project life cycle. But the inherently cautious human nature leads to 'gold-plated', conservative designs that cost you money and inhibit your ability to win work.

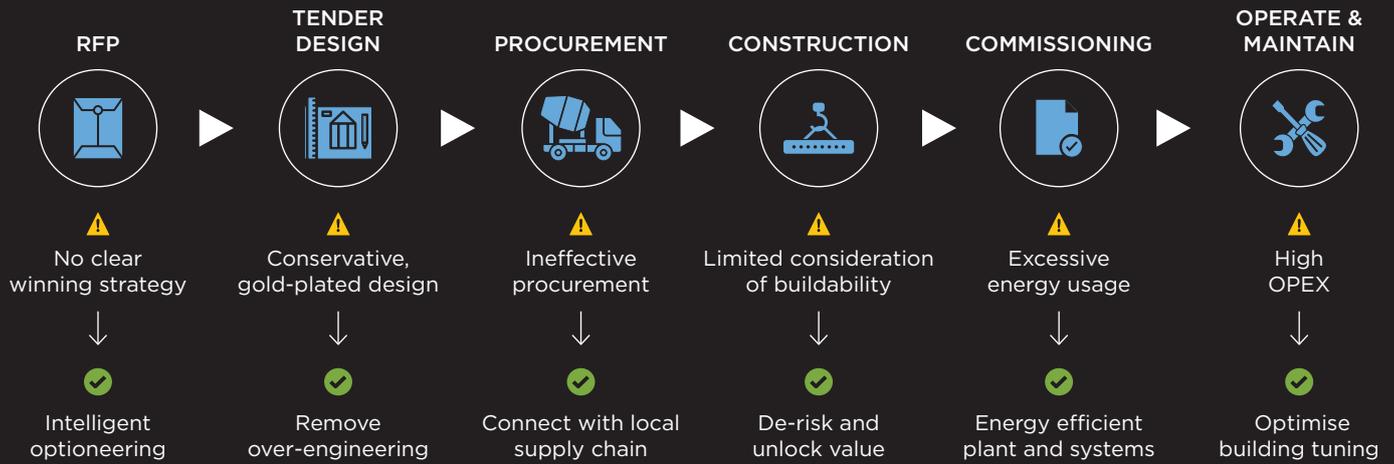
ATEC Solutions applies creativity and engineering rigour in tackling complex problems head on. Our ability to 'get inside' problems, break them down and understand how they interact in order to solve them is our forte. By removing over-design and providing intelligent solutions, ATEC Solutions unlocks value to save money and help you win more tenders. Our specialty lies in positioning organisations for success.

ATEC Solutions provides:

- problem solving capability across the full lifecycle of projects
- a highly experienced and pragmatic contractors' perspective
- an understanding of time critical delivery and cost-effective solutions
- commercial awareness and understanding of various contracting models (PPP, EPC, Alliance and D&C)
- design optimisation and process implementation that eliminates waste, improves efficiency, reduces OPEX and saves money
- access to our diverse network of industry specialists
- innovative ideas to drive creative solutions through the smart use and application of technology
- scientific, fact-based analysis and pragmatic approach to solving even the most technical problems
- multi-discipline MEP and Project Management experience across building, infrastructure, industrial and specialised sectors including tunnels, rail, wind and solar.

Unlocking value

ATEC SOLUTIONS DRIVES EFFICIENCY GAINS AND COST REDUCTION THROUGHOUT THE PROJECT LIFE CYCLE.



OUR PHILOSOPHY

A desire to *make a difference*

Our passion, driven by the desire to make a positive difference for every client, is at the core of ATEC Solutions' philosophy. Our independence allows us to provide a fresh perspective and deliver construction services differently from the rest; thriving in new environments, with new people and on projects with unique challenges.

Our vision is to leave the world a better place for tomorrow's generation and adopt energy efficient, sustainable solutions to reduce impact and emissions. Our ethos is to share ideas for the advancement of society and for best-for-project outcomes. What makes this possible is that you deal only with Mark, our Founding Director, from start to finish.

By working with ATEC Solutions, you can expect:

- your job to get easier
- more time to focus on other areas of your business
- outcomes beyond just the scope of works
- an increase in organisational efficiency
- a personalised, high quality service that is responsive and professional
- your needs to be met without compromise.

ABOUT ATEC SOLUTIONS

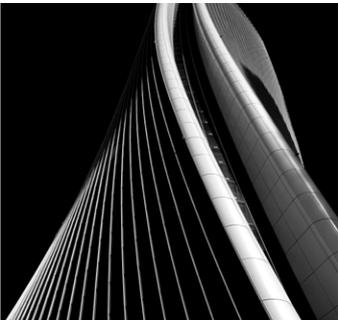
Founding Director

Mark Bartoli

Construction is my passion, where I have a knack for solving complex, technical problems. That ability comes from a naturally energetic and inquisitive personality, coupled with 20 years' experience working in senior positions for multi-national corporations in the building, construction, infrastructure and automotive industries.



I founded ATEC Solutions in 2018 firmly believing I could deliver construction services differently; making your life easier, removing headaches and solving your problems with minimal fuss. As a keen sportsman for many years, I embrace the 'player-coach' concept and apply this tactically to the services I provide for my clients. I enjoy getting into the detail and using information creatively to influence thinking and decision making at all levels. Strategic yet hands-on, I work equally well with subcontractors and C-suite executives, providing a highly personalised service, unequivocally delivering on my word and producing outstanding results.



ACCREDITATIONS

- B.Eng (Mech)
- NABERS
- CI (Green Belt)
- GSAP

INSURANCES

- Public Liability \$20M
- Professional Indemnity \$2M